

# RANGER

## INTERNATIONAL

25/09/2014

### **RE: Invest globally but with a similar income stream of Australian blue chips**

For over 11 years, the Ranger Global Income and Growth strategy has been investing in high quality equity securities which simultaneously generate meaningful levels of yield. By meaningful, Ranger seeks to generate roughly half the total return from the strategy from the income component, while still investing in high quality companies. Chief Investment Officer and founder of the strategy, Bill Andersen, CFA believes “the strategy may be attractive to Australian investors who are seeking meaningful yield, long term growth of capital appreciation and a globally diversified investment portfolio.”

The Australian equity market has historically offered local investors the combination of capital appreciation potential along with meaningful dividend income. Australian investors’ preference for dividends influences domestic companies, which have been relatively generous with respect to dividends compared to many other countries. These factors likely contribute to some investors’ reluctance to commit a meaningful portion of their portfolios to international securities.

For Australian investors who are looking for global diversification but not willing to give up the yield to which they have become accustomed, the Ranger Global Income and Growth strategy may be an attractive addition to their portfolios. Fundamental to the Ranger strategy is the premise that equity income and growth portfolios should be global in scope to increase the opportunity set. Ranger’s security selection approach primarily focuses on free-cash-flow evaluation and seeks to uncover investments amongst a broad spectrum of global securities.

The investment objective of the Ranger Global Income & Growth strategy is to generate investment returns that exceed the MSCI ACWI while producing stable returns for long term investors. Mr. Andersen notes, “The strategy has consistently delivered above market yield while investing in a diversified portfolio of high quality companies”.

Andersen says “the yield has historically been about the same as on the ASX, but the portfolio is broadly diversified by industry and geography. Currently about half the portfolio is invested in the US, with the balance in Europe and Asia.” Significant industry weightings include energy, telecom and financials. The strategy is managed conservatively, with portfolio turnover of about 25%. The portfolio is managed according to the managers’ investment philosophy that identifies companies based on quality, financial strength and valuation.

### **About Ranger International**

Bill Andersen has been managing international portfolios for over 25 years. Collectively, Ranger’s investment team members have over 60 years experience in security analysis. Currently approximately \$950 million is invested in the strategy among both institutional and individual investors.

# RANGER

## INTERNATIONAL

Ranger International Management is one of five affiliated investment advisers under common control of Ranger Capital Group Holdings. Ranger affiliated investment advisers currently manage approximately \$3.0 billion in assets on behalf of institutional investors, defined benefit/contribution plans, public funds, endowments and foundations, healthcare funds, mutual funds and qualified high net worth individuals. All Ranger Capital Group affiliated advisers are registered with the United States Securities and Exchange Commission and currently offer investors a variety of traditional and alternative investment advisory services and products, including the Ranger Global Income and Growth strategy, an international equities strategy, domestic small and mid cap growth strategies, and the first actively managed short-only ETF.

### **About Bill Andersen, CFA**

Mr. Andersen's achievements include:

A founder, CIO and Portfolio Manager for Ranger International Management.

Prior to joining Ranger and between the years of 1985 and 2003, Mr. Andersen was at Driehaus Capital Management where in 1989 he started and managed a highly successful international fund which grew from inception to over \$2 billion under management among multiple international/global asset classes, including small cap, large cap and emerging markets. The portfolios managed by Mr. Andersen were among the first to focus on identifying superior growth companies internationally, and were among the earliest investors in Russia and Eastern Europe following the fall of Communism. In early 2004, Mr. Andersen founded Andersen Capital Management, LLC where he served as CIO and Portfolio Manager and launched the Global Income and Growth strategy.

Mr. Andersen has an undergraduate degree in economics from Stanford University and an MBA from the University of Chicago. In addition, he holds the designation of Chartered Financial Analyst.

### **About AFM Investment Partners**

AFM Investment Partners is an independent financial services company that represents institutional asset managers in the Australian institutional market. AFM's approach is to identify and establish partnerships with a select number of leading local and offshore investment houses. AFM is focused predominantly on the institutional funds space. AFM represents Ranger International in the Australian market.

For additional information about the strategy, please contact John Donovan at AFM on 03 9639 9711 or [john.donovan@aufm.com.au](mailto:john.donovan@aufm.com.au).

